

# COURIER LIST

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## Largest Tri-State IT Consulting Firms

[Ranked by 2009 local sales]

Rank prior year	Name address phone Web address	2009 local sales	2008 local sales	Top local official(s)	Services offered*	Platform specialties*	Total local employment	Local offices	Year founded locally	Sample clients
1 NR	<b>Pomeroy IT Solutions</b> 1020 Petersburg Road, Hebron 41048 (859) 886-0600 www.pomeroy.com	\$450 million	\$550 million	Chris Froman	Advanced technology services including IT outsourcing, infrastructure services, consulting solutions, product procurement and logistics, IT staffing	All technology platforms	800	1	1982	Fifth Third, Cintas, Cincinnati Children's Hospital Medical Center, Commonwealth of Kentucky, Commonwealth of Pennsylvania, Luxottica, PPL
2 1	<b>CBTS</b> 4600 Montgomery Road, Cincinnati 45212 (513) 841-5000 www.cbts.cincinnati.com	\$294 million	\$315 million	John Burns	Data center, managed services, virtualization, disaster recovery/business continuity, security, strategic staffing, voice, storage and backup, project management	All technology platforms	795	9	1997	Fortune 100 corporations to small, emerging businesses
3 2	<b>Itelligence</b> 7870 E. Kemper Road, Suite 300, Cincinnati 45249 (513) 956-2000 www.itelligencegroup.com	\$73 million	\$73 million	Steve Niesman	Complete SAP solutions for mid-market businesses	SAP	200	1	1989	Cintas, Behr America Inc.
4 3	<b>Sogeti USA</b> 4445 Lake Forest Drive Suite 550, Cincinnati 45242 (513) 824-3000 www.sogeti.com	\$65 million	\$60 million	Bill Blaxton	Microsoft and IBM with additional service offerings of PLM, managed testing, engineering, project management, master data management and application management	IBM, Microsoft, Java, Oracle, Siemens, Dassault	450	1	1990	DND
5 7	<b>Ascendum</b> 4555 Lake Forest Drive 220, Cincinnati 45242 (513) 792-5100 www.ascendum.com	\$25.2 million	\$22.5 million	Mahendra Vora	Custom development, managed services/hosting, global product development, management consulting, quality assurance, emerging technologies, outsourcing	Microsoft and all otherz technology platforms	175	2	2007	DND
6 6	<b>PCMS</b> 135 Merchant St., Suite 330, Cincinnati 45246 (513) 587-3100 www.pcmsdatafit.com	\$20 million	\$24.2 million	John Court	Integrated retail store system solutions, consulting services around infrastructure and licensing, business intelligence/CPM, iSeries application development	IBM, Microsoft, Cognos, VMware, Symantec, Cisco, HP	90	1	1994	Luxottica, LaRosa's, L3 Communications Nova Engineering, KAO Brands, Premier Health Partners, Meridian Bioscience, Bass Pro Shops
7 8	<b>Centric Consulting</b> 2312 Donnington Lane, Cincinnati 45244 (888) 781-7567 www.centricconsulting.com	\$18 million	\$18 million	Andrew Park	IT strategy assessment/development/deployment, packaged system implementation and support, technology assessment and enterprise architecture, application development	Java, .Net, Oracle Product Suite, BPM solutions, Microsoft, Cloud, Mobile, ITIL	85	1	2002	Luxottica Group, American Modern Insurance Group, Fifth Third Processing Solutions, Duke
8 10	<b>Cardinal Solutions</b> 8044 Montgomery Road, Cincinnati 45236 (513) 984-6700 www.cardinalsolutions.com	\$14 million	\$15 million	Kelly Conway	Program management; project management; agile methods; process management; business intelligence; portals and collaboration; content management; cloud computing	Microsoft, Adobe, SAP/Business Objects, IBM, Java, .Net	120	1	1996	DND
8 NR	<b>Contingent Network Services</b> 4400 Port Union Road, West Chester 45011 (800) 506-9609 www.contingent.com	\$14 million	INA	Mark Stuhreyer	Managed secure wide area networks, network integration, logistics and maintenance for large enterprises	All technology platforms	75	1	1984	IBM, AT&T, Procter & Gamble
10 12	<b>Trasys Inc.</b> 10250 Alliance Road, Suite 200, Cincinnati 45242 (513) 793-4414 www.trasys.com	\$11 million	\$11 million	Joni Burton	Information technology consulting and permanent placement company working with mid-market, Fortune 500 companies and government agencies	DND	80	1	1998	DND
11 NR	<b>PEQ Services + Solutions Inc.</b> One Prestige Place, Suite 900, Miamisburg 45342 (937) 610-4800 www.peqinc.com	\$10 million	\$7 million	Jason Evans	IT managed services, managed print services, help desk services, desktop security support, hardware asset management, IT staffing, application development, virtualization	Microsoft, Citrix, PEQ Managed Services system	75	1	2002	Sonic Automotive, Cystic Fibrosis Foundation, Berry Co.
12 5	<b>Kforce Professional Staffing**</b> 36 E. Seventh St., Suite 2500, Cincinnati 45202 (513) 333-3400 www.kforce.com	\$8.5 million	NA	Ben Bernecker, Laura Tomlin	Full-service professional staffing firm providing contract, contract-to-hire and direct hire solutions in technology, finance, accounting	Application development, infrastructure, project management, executive level IT professionals	2,900	1	1984	DND
13 15	<b>Fusion Alliance</b> 4555 Lake Forest Drive, Suite 325, Cincinnati 45242 (513) 563-8444 www.fusionalliance.com	\$6.2 million	\$6 million	Julie Kimmel	Application development, interactive, infrastructure and security	Microsoft and Java	27	1	2003	DND
14 19	<b>Consilium1</b> 4770 Duke Drive, Suite 101, Mason 45040 (513) 492-7915 www.consilium1.com	\$6.1 million	\$4.5 million	Michael Brady	Specialized information technology consulting services	.Net, Java, Flex, Appcelerator, Business Objects, Cognos, Pentaho, Oracle, DB2, SQL Server, JBOSS	59	1	1995	General Electric, Great American Insurance, American Modern Insurance Group, Fifth Third Bank
15 25	<b>Emerge IT Solutions LLC</b> 1840 Airport Exchange Blvd., Erlanger 41018 (859) 746-1030 www.emergeits.com	\$5 million	\$5 million	Richard Brown, Darron Scannlon	Audio and visual services, technical hardware, infrastructure management	Windows, Cisco, VMware, Citrix, Microsoft	DND	1	2005	Xanodyne, Bahl & Gaynor, Childrens Home of Cincinnati
16 20	<b>Tier1 Performance Solutions</b> 6 E. Fifth St., Suite 400, Covington 41011 (859) 663-2114 www.tier1performance.com	\$4 million	\$4 million	Gregory Harmeyer	End-to-end learning, knowledge and change management solutions for large organizations. Capabilities include strategy, creative communications, learning content development	SharePoint, Adobe Creative Suite, Flash, Lectora, Articulate, Breeze, LMS products	35	1	2002	Macy's, Luxottica, U.S. Air Force, FedEx, Wendy's, Novartis, Rockwell-Collins, Ethicon, NASA
17 23	<b>Full Service Networking</b> 10501 Taconic Terrace, Cincinnati 45215 (513) 782-4200 www.fullservice.net	\$3.9 million	\$3.4 million	Ken Foskey, Richard Maxwell	Managed network services, network infrastructure, voice over IP, video surveillance, disaster recovery, hosting	Microsoft, HP, Cisco, 3Com, Emerson, ShoreTel	23	1	1987	Great Oaks, Forge Lumber, RAM Nationwide Inc., DuBois, LaSalle High School, Norwood Hardware, Cincinnati Country Day
18 21	<b>Martin &amp; Associates</b> 10385 Spartan Drive, Cincinnati 45215 (513) 772-7284 www.martinandassoc.com	\$3.7 million	\$4 million	Kevin Martin	Implement Sage MAS, Microsoft Dynamics GP and CRM, Sage CRM, Sage SalesLogix and Intuit QBES Accounting, CRM and ERP software solutions, and related Microsoft infrastructure	Microsoft Windows 7, Windows server 2008 and SQL 2008, previous Microsoft versions	21	1	1988	Mid-size clients in the Northern Kentucky and Greater Cincinnati area
19 24	<b>Ross Group Inc</b> 4555 Lake Forest Drive, Blue Ash 45242 (513) 260-4212 www.rossgroupinc.com	\$3.5 million	\$3 million	Gary Codeluppi	IT services, veterinary software services, membership relationship management, data management and enterprise-level applications for commercial and governments	.Net, Java, Oracle, SQL server, Oracle forms, ASP.net	25	2	1994	AAA Cincinnati, Hill-Rom, Milacron Inc., TriHealth, Cincinnati Public Schools, WPAFB
20 NR	<b>RCM Technologies</b> 4605 Duke Drive, Suite 850, Mason 45040 (513) 770-4242 www.RCMSmartSolutions.com	\$3 million	\$3.5 million	Tom Toerner	Microsoft National System Integrator and an expert in business solution implementations, project management and training services.	Microsoft	15	1	2006	Yum, Brown Forman, Kroger, University of Cincinnati
21 NR	<b>C-Forward Inc.</b> 5 W. Fifth St., Covington 41011 (859) 442-7877 www.cforward.com	\$1.9 million	\$1.95 million	Brent Cooper	Network administrator that provides support for everything from PCs and servers to firewalls and iPhones	Microsoft, Dell, HP, Symantec, Cisco, Sonicwall, GFI, Juniper, VMware, Acronis, Citrix	17	1	1999	Fath Properties, Blackstone Healthcare, Children's Home of Northern Kentucky
22 21	<b>Global Business Solutions</b> 916 Monmouth St., Newport 41071 (859) 491-5900 www.gbs-inc.com	\$1.8 million	\$2 million	Gaby Batshoun	IT consulting and implementation, service and support	Network design and implementation, security, backup, disaster recovery, VOIP phone	24	1	1994	DND
22 NR	<b>Afidence Inc.</b> 516 W. Main St., Mason 45040 (513) 234-5822 www.afidence.com	\$1.8 million	INA	Bryan Hogan	Managing IT services, improving business processes, reducing costs, ensuring business continuity	Microsoft SharePoint, Exchange, Windows Server 2008 and Hyper-V, VMware, K2	18	1	2010	DND
24 NR	<b>Infitech LLC</b> 8878 Brookside Court, Suite 101, West Chester 45069 (513) 779-5700 www.infitech.net	\$1.3 million	\$1.2 million	Jeffrey Loeb	Infitech provides networking services, computer repair, Website design, and custom programming services for businesses	Microsoft, Apple, Dell, HP, Symantec, Mozy, Level Platforms, MX Logic, Cisco	10	1	2000	Jedson Engineering, Ritz Safety, Superior Dental, Tricom B2B, Strictly Spanish, Recker and Boerger, Employers Choice Plus, Sports Therapy
24 NR	<b>Star Base Consulting Inc.</b> 12059 Sheraton Lane, Cincinnati 45246 (513) 245-0400 www.starbaseinc.com	\$1.3 million	\$2.1 million	Jeffrey Welsh	Helps align IT with business objectives via strategy, IT solutions and IT talent on demand	All technology platforms	12	1	1991	Cincinnati Insurance, Cintas, Luxottica

Source: Firms listed. DND: Did not disclose. INA: Information not available NA: Not applicable. NR: Not ranked. \* Edited because of space limitations. \*\*Company was misranked on last year's list. Information current as of March 2010.

Researched by Lisa Benson



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